ROSNELT

Q2 and 1H 2008
US GAAP
Financial Results

August 29, 2008
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### Positives

- Leading EBITDA and FCF growth:
  - EBITDA up to **USD 7.1 bln** in Q2’08 and **USD 11.8 bln** in 1H’08
  - Operating cash flow up to **USD 4.9 bln** in Q2’08 and **USD 9.4 bln** in 1H’08
  - FCF up to **USD 2.3 bln** in Q2’08 and **USD 5.1 bln** in 1H’08
  - Adjusted net debt reduced by **USD 4.8 bln** during 1H’08
  - Daily crude oil production up **15.5%** y-o-y (**5.8%** organic) vs 1H’07
  - Growth in refinery throughput and corresponding increase in petroleum product output (**+59%** y-o-y vs 1H’07)
  - Growth in retail sales volumes and other support services

### Challenges, Priorities

#### 1H’08

- Real rouble appreciation against USD (24.7% for the year ended June 30)
- Tax burden (export duty and MET) increased by **98%** vs H1’07

#### 2H’08 - 2009

- Update business plan
  - Revise based on new Euro 3,4 requirements by 2012
- Participate in finalization of the Russian Energy strategy to 2030 (Government to review in December)
  - Incorporate into updated strategy of Rosneft
- Launch Vankor production
- Participate in continuing discussion to update tax regime
- Continue to optimize downstream activities, grow higher margin sales
<table>
<thead>
<tr>
<th>Macroeconomic Environment</th>
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</thead>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Q2'08</th>
<th>Q2'07</th>
<th>Δ, %</th>
<th>1H'08</th>
<th>1H'07</th>
<th>Δ, %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average RUB/USD rate</td>
<td>23.63</td>
<td>25.86</td>
<td>(8.6%)</td>
<td>23.94</td>
<td>26.08</td>
<td>(8.2%)</td>
</tr>
<tr>
<td>Inflation for the period, %</td>
<td>3.9%</td>
<td>2.2%</td>
<td></td>
<td>8.7%</td>
<td>5.7%</td>
<td></td>
</tr>
<tr>
<td>Real RUB appreciation against USD for the period, %</td>
<td>4.1%</td>
<td>3.0%</td>
<td></td>
<td>13.5%</td>
<td>7.8%</td>
<td></td>
</tr>
<tr>
<td>Urals price (av. Med and NWE), $/bbl</td>
<td>117.5</td>
<td>65.2</td>
<td>80.4%</td>
<td>105.4</td>
<td>59.7</td>
<td>76.5%</td>
</tr>
<tr>
<td>Gasoil 0.2% (av. Med), $/tonne</td>
<td>1,146.0</td>
<td>614.3</td>
<td>86.6%</td>
<td>1,014.3</td>
<td>570.0</td>
<td>77.9%</td>
</tr>
<tr>
<td>Fuel oil (av. Med), $/tonne</td>
<td>545.4</td>
<td>319.2</td>
<td>70.9%</td>
<td>495.3</td>
<td>287.7</td>
<td>72.2%</td>
</tr>
<tr>
<td>High octane gasoline (av. Russia), $/tonne</td>
<td>1,042.7</td>
<td>770.3</td>
<td>35.4%</td>
<td>976.2</td>
<td>712.0</td>
<td>37.1%</td>
</tr>
<tr>
<td>Diesel fuel (av. Russia), $/tonne</td>
<td>1,040.7</td>
<td>566.8</td>
<td>83.6%</td>
<td>914.4</td>
<td>534.2</td>
<td>71.2%</td>
</tr>
</tbody>
</table>
# Q2’08 and 1H’08 Results Overview

<table>
<thead>
<tr>
<th></th>
<th>Q2’08</th>
<th>Q2’07</th>
<th>Δ, %</th>
<th>1H’08</th>
<th>1H’07</th>
<th>Δ, %</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Production, mln boe</strong></td>
<td>209.37</td>
<td>199.97</td>
<td>4.7%</td>
<td>422.71</td>
<td>377.83</td>
<td>11.9%</td>
</tr>
<tr>
<td><strong>Oil, mln bbl</strong></td>
<td>192.60</td>
<td>177.94</td>
<td>8.2%</td>
<td>385.96</td>
<td>332.34</td>
<td>16.1%</td>
</tr>
<tr>
<td><strong>Gas, bcm</strong></td>
<td>2.85</td>
<td>3.74</td>
<td>(23.8)%</td>
<td>6.25</td>
<td>7.73</td>
<td>(19.1)%</td>
</tr>
<tr>
<td><strong>Petroleum product output, mln t</strong></td>
<td><strong>10.95</strong></td>
<td><strong>7.79</strong></td>
<td>40.6%</td>
<td><strong>22.91</strong></td>
<td><strong>14.39</strong></td>
<td>59.2%</td>
</tr>
<tr>
<td><strong>Revenues, USD mln</strong></td>
<td>21,134</td>
<td>10,785</td>
<td>96.0%</td>
<td>37,502</td>
<td>19,005</td>
<td>97.3%</td>
</tr>
<tr>
<td><strong>EBITDA, USD mln</strong></td>
<td>7,052</td>
<td>3,581</td>
<td>96.9%</td>
<td>11,750</td>
<td>5,322</td>
<td>120.8%</td>
</tr>
<tr>
<td><strong>Net Income, USD mln</strong></td>
<td>4,312</td>
<td>1,703</td>
<td>153.2%</td>
<td>6,876</td>
<td>2,393</td>
<td>187.3%</td>
</tr>
<tr>
<td><strong>Operating cash flow, USD mln</strong></td>
<td>4,873</td>
<td>2,382</td>
<td>104.6%</td>
<td>9,378</td>
<td>3,276</td>
<td>186.3%</td>
</tr>
<tr>
<td><strong>Net debt, USD mln</strong></td>
<td><strong>21,436</strong></td>
<td><strong>21,436</strong></td>
<td></td>
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<td></td>
<td></td>
</tr>
</tbody>
</table>

1 Adjusted for the effect of non-operating accrual of fines and penalties related to pre-acquisition Yuganskneftegaz tax debt.
2 Adjusted for the effect of non-operating accrual of fines and penalties related to pre-acquisition Yuganskneftegaz tax debt, and income from Yukos bankruptcy and related income tax.
3 Adjusted for the cash received in Yukos bankruptcy process.
4 Adjusted for cash deposits (reflected as short-term investments) that will be used for debt settlement and that are placed till debt scheduled maturity.
### Daily Crude Oil Production in Russia, 1H'08 vs 1H'07

<table>
<thead>
<tr>
<th>Company</th>
<th>1H'07</th>
<th>1H'08</th>
<th>Change (% of 1H'07)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rosneft</td>
<td>9,829</td>
<td>9,739</td>
<td>(0.9)</td>
</tr>
<tr>
<td>Rosneft, organic*</td>
<td></td>
<td>9,999</td>
<td>5.8%</td>
</tr>
<tr>
<td>Tatneft</td>
<td>9,999</td>
<td>10,039</td>
<td>0.4%</td>
</tr>
<tr>
<td>TNK-BP</td>
<td>9,855</td>
<td>9,829</td>
<td>(0.3)</td>
</tr>
<tr>
<td>LUKOIL</td>
<td>9,860</td>
<td>9,829</td>
<td>(0.4)</td>
</tr>
<tr>
<td>Surgutneftegaz</td>
<td>9,847</td>
<td>9,829</td>
<td>(0.3)</td>
</tr>
<tr>
<td>Gazprom Neft**</td>
<td>9,940</td>
<td>9,999</td>
<td>0.6%</td>
</tr>
<tr>
<td>Slavneft</td>
<td>9,739</td>
<td>9,829</td>
<td>0.9%</td>
</tr>
</tbody>
</table>

* Excluding acquisition of Tomskneft, Samaraneftegaz and VSNK.
** Excluding share in Tomskneft.

Source: Infotek, Rosneft.
Rosneft Daily Crude Oil Production Reconciliation, 1H'08 vs 1H'07

1H'07 West Siberia Southern Russia Far East Timan Pechora Samara NG Tomskneft 1H'08

- 1,836 "old" assets
- 123 "new" assets
- 117* "new" assets
- 1,719 "old" assets
- +5.8% organic (growth at "old" assets)
- +15.5% total
- 2,121 "New" assets

* Production by Samaraneftegaz, Tomskneft and VSNK from the date of acquisition in May 2007 to the end of June 2007, divided by 181.
Crude Oil Sales

Crude Oil and Condensate Sales Volumes, mln bbl

Average Prices, USD/bbl

<table>
<thead>
<tr>
<th></th>
<th>Q2'07</th>
<th>Q1'08</th>
<th>Q2'08</th>
<th>Q2'08</th>
<th>Q2'07</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Brent (Platts)</td>
<td>121.38</td>
<td>96.90</td>
<td>121.38</td>
<td>68.84</td>
<td></td>
</tr>
<tr>
<td>Ural's (average Med +NWE) (Platts)</td>
<td>117.54</td>
<td>93.33</td>
<td>117.54</td>
<td>65.16</td>
<td></td>
</tr>
<tr>
<td>Rosneft export Europe and other direction</td>
<td>115.62</td>
<td>91.59</td>
<td>115.62</td>
<td>62.15</td>
<td></td>
</tr>
<tr>
<td>Rosneft export Asia</td>
<td>123.28</td>
<td>97.28</td>
<td>123.28</td>
<td>68.34</td>
<td></td>
</tr>
</tbody>
</table>
Gas Production and Sales

**Gas Sales Volumes vs Production, bcm**

- **Q2'07**: 3.74
- **Q1'08**: 3.39
- **Q2'08**: 2.85

The q-o-q decrease is mainly due to seasonal demand fluctuations and scheduled turnaround at gas processing plants.

**Gas Sales Prices, USD/1,000 cubic meters**

- **Q2'07**: 27.5
- **Q1'08**: 41.2
- **Q2'08**: 40.7

The q-o-q decrease is mainly due to seasonal price fluctuations in Russia.

- **West Siberia**
- **Southern Russia**
- **Far East**
- **Other**

- **Gas production**
- **Weighted average price**
Petroleum Product Revenues

Petroleum products: average prices and volume breakdown

<table>
<thead>
<tr>
<th></th>
<th>Q1'07</th>
<th>Q2'07</th>
<th>Q3'07</th>
<th>Q4'07</th>
<th>Q1'08</th>
<th>Q2'08</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue, USD mln</td>
<td>2,496</td>
<td>3,299</td>
<td>5,838</td>
<td>6,718</td>
<td>7,233</td>
<td>8,852</td>
</tr>
<tr>
<td>Excise and export duty, USD mln</td>
<td>508</td>
<td>520</td>
<td>965</td>
<td>1,145</td>
<td>1,341</td>
<td>1,440</td>
</tr>
<tr>
<td>Net revenue, USD mln</td>
<td>1,988</td>
<td>2,779</td>
<td>4,873</td>
<td>5,573</td>
<td>5,892</td>
<td>7,412</td>
</tr>
<tr>
<td>Volume sold, mln tonnes</td>
<td>6.62</td>
<td>7.55</td>
<td>11.61</td>
<td>11.58</td>
<td>11.23</td>
<td>11.17</td>
</tr>
<tr>
<td>Net revenue per tonne, USD</td>
<td>300</td>
<td>368</td>
<td>420</td>
<td>481</td>
<td>525</td>
<td>664</td>
</tr>
</tbody>
</table>

- **Q1'07**
  - High octane gasoline: $586.2
  - Low octane gasoline: $526.0
  - Naphtha: $481.0
  - Diesel fuel: $481.0
  - Fuel oil: $451.0
  - Kerosene: $266.3
  - Other: $215.7

- **Q2'07**
  - High octane gasoline: $561.3
  - Low octane gasoline: $541.8
  - Naphtha: $540.3
  - Diesel fuel: $283.2
  - Fuel oil: $451.0
  - Kerosene: $328.6
  - Other: $273.7

- **Q3'07**
  - High octane gasoline: $735.6
  - Low octane gasoline: $673.1
  - Naphtha: $583.8
  - Diesel fuel: $413.9
  - Fuel oil: $328.6
  - Kerosene: $499.8
  - Other: $266.3

- **Q4'07**
  - High octane gasoline: $782.1
  - Low octane gasoline: $775.2
  - Naphtha: $708.8
  - Diesel fuel: $449.5
  - Fuel oil: $397.3
  - Kerosene: $688.2
  - Other: $266.3

- **Q1'08**
  - High octane gasoline: $845.6
  - Low octane gasoline: $823.8
  - Naphtha: $797.1
  - Diesel fuel: $758.0
  - Fuel oil: $712.8
  - Kerosene: $649.5
  - Other: $215.7

- **Q2'08**
  - High octane gasoline: $995.2
  - Low octane gasoline: $961.1
  - Naphtha: $894.8
  - Diesel fuel: $799.6
  - Fuel oil: $515.1
  - Kerosene: $37%
Average Netback Approaching Crude Export Net Revenue

Q2'08

Total sales: 186 mln bbl

1. Urals average price: USD 117.5/bbl
2. Crude Export Duty: USD 49.1/bbl
3. Implied crude export net revenue (1-2) = USD 68.4/bbl
4. Weighted average netback: USD 66.9/bbl
5. Avg. netback vs crude export net revenue (4-3) = USD (1.5)/bbl

Rosneft refineries: $71.2
CIS Transneft export: $70.1
Non-Transneft export: $62.2
Transneft export: $60.4
Domestic sales: $43.4

Q2'07

Total sales: 183 mln bbl

1. Urals average price: USD 65.2/bbl
2. Crude Export Duty: USD 23.4/bbl
3. Implied crude export net revenue (1-2) = USD 41.8/bbl
4. Weighted average netback: USD 35.6/bbl
5. Avg. netback vs crude export net revenue (4-3) = USD (6.2)/bbl

Rosneft refineries: $37.7
CIS Transneft export: $36.9
Transneft export: $34.1
Non-Transneft export: $33.3
Domestic sales: $31.6
Third party refineries: $31.6
Average Netback Approaching Crude Export Net Revenue

1. Urals average price: USD 105.4/bbl
2. Crude Export Duty: USD 46.0/bbl
3. Implied crude export net revenue (1-2) = USD 59.4/bbl
4. Weighted average netback: USD 57.9/bbl
5. Avg. netback vs crude export net revenue (4-3) = USD (1.5)/bbl

1H'07
- Total sales: 367 mln bbl
- Rosneft refineries: 47%
- CIS Transneft export: $61.6
- Non-Transneft export: 16%
- Transneft export: 5%
- Domestic sales: 31%
- Dom Total: $39.0

1H'08
- Total sales: 340 mln bbl
- Rosneft refineries: 21%
- CIS Transneft export: $35.5
- Non-Transneft export: 6%
- Transneft export: 38%
- Domestic sales: 1%
- Non-Transneft export: 20%
- Third party refineries: 14%
- Dom Total: $26.7
Upstream Operating Expenses

Upstream operating expenses include materials and electricity, workover, wages and salaries and transportation costs to the trunk pipeline.

* Since 27.12.07 Tomskneft is accounted for on an equity basis
** Cumulative from 01/01/2005
Decrease in OPEX during Q3’07-Q1’08 is the result of Tomskneft deconsolidation and optimization of OPEX structure by consolidation of service companies.
Refining Costs, USD/bbl

The growth is mainly due to significant volume of scheduled maintenance work

Third-party refineries were purchased in Q2’07. Rosneft fully consolidates these refineries since the date of acquisition. Expenses of own refineries do not include DD&A. OPEX of own refineries includes cost of materials, maintenance, fuel, electricity, wages and salary, rental payments and other items.

* Cost of processing at the Strezhevskoy refinery after December 27, 2007. In February 2008, Rosneft stopped processing crude at the Strezhevskoy refinery as Tomskneft started to directly process its crude at the refinery.
Selling, general and administrative expenses include payroll at headquarters and management-related subsidiaries, payroll of top management of operating subsidiaries, audit & consulting expenses, bad debt allowance and other costs.
Transportation Costs: Q2’08 vs Q2’07

Transportation Costs (Q2’08 vs Q2’07), USD mln

Q2'07 | Change in volumes | Change in transport means and product structure | Change in tariffs and directions | Q2'08
--- | --- | --- | --- | ---
964 | 144 | (37) | 331 | 1,402

Average Change in Transportation Tariffs of Russian Monopolies, Q2’08 vs Q2’07

- Crude oil pipeline exports: 30.7%
- Crude oil pipeline domestic: 31.8%
- Petroleum product pipeline exports: 32.1%
- Crude oil railroad exports: 13.2%
- Crude oil railroad domestic: 26.0%
- Petroleum product railroad exports: 23.1%

Growth of Rosneft average transportation costs per tonne
### EBITDA Growth

**USD mln**

<table>
<thead>
<tr>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
</tr>
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<tbody>
<tr>
<td>0</td>
<td>0</td>
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</table>

**USD/bbl**

<table>
<thead>
<tr>
<th>2005</th>
<th>2006</th>
<th>2007</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Av. Urals price</td>
<td>42.8</td>
<td>48.2</td>
<td>57.2</td>
</tr>
<tr>
<td>2. Av. MET</td>
<td>7.4</td>
<td>8.6</td>
<td>10.6</td>
</tr>
<tr>
<td>3. Av. export duty</td>
<td>12.1</td>
<td>15.5</td>
<td>18.8</td>
</tr>
<tr>
<td>4. Av. net export revenue after MET (=1-2-3)</td>
<td>23.2</td>
<td>24.1</td>
<td>27.9</td>
</tr>
<tr>
<td>5. EBITDA/bbl</td>
<td>12.0</td>
<td>13.9</td>
<td>16.8</td>
</tr>
<tr>
<td>6. Implied avg total cash cost to market (=4-5)</td>
<td>11.2</td>
<td>10.2</td>
<td>11.1</td>
</tr>
</tbody>
</table>

* Based on the Urals price of USD 105 per barrel for the rest of August and September.
Adjusted EBITDA/bbl Reconciliation: Q2’08 vs Q2’07

**USD/bbl**

- **Q2’07**
  - Revenue: 41.21
  - Taxes: (28.38)
  - Refining costs: (0.32)
  - New assets effect: 10.07

- **Q2’08**
  - Revenue: 20.89*
  - Taxes: (28.38)
  - Refining costs: (0.32)
  - New assets effect: 10.07
  - SG&A: (0.59)
  - Other: (2.73)
  - Total: 40.15

*Adjusted for the effect of non-operating accrual of fines and penalties related to pre-acquisition Yuganskneftegaz tax debt.
Adjusted Net Income/bbl Reconciliation: Q2’08 vs Q2’07

USD/bbl

Q2’07 Revenue Tax burden Purchases Transport New assets effect OPEX & explor. expenses SG &A DD&A FX loss Net interest Income tax Other Q2’08

41.21  (28.38)  24.55
9.94  (2.28)  (0.87)  9.30  0.10  (0.59)  (0.43)  (0.23)  2.20  (5.30)  (0.12)  24.55

147.0%

*Adjusted for the Yukos bankruptcy gain and the effect of non-operating accrual of fines and penalties related to pre-acquisition Yuganskneftegaz tax debt.
Operating Cash Flow Reconciliation: Q2’08 vs Q2’07

<table>
<thead>
<tr>
<th></th>
<th>Q2’07</th>
<th>Net income increase</th>
<th>DD&amp;A increase</th>
<th>Difference in deferred tax</th>
<th>Difference in accounts receivable change</th>
<th>Difference in accounts payable change</th>
<th>Difference in taxes payable change</th>
<th>Difference in other working capital change</th>
<th>Other items</th>
<th>Q2’08</th>
</tr>
</thead>
<tbody>
<tr>
<td>USD mln</td>
<td>2,382*</td>
<td>2,676</td>
<td>226</td>
<td>518</td>
<td>(710)</td>
<td>(574)</td>
<td>(95)</td>
<td>377</td>
<td>73</td>
<td>4,873</td>
</tr>
</tbody>
</table>

*Operating cash flow is adjusted for the net proceeds from Yukos bankruptcy.
## Capital Expenditures

<table>
<thead>
<tr>
<th>USD mln</th>
<th align="right">1H’08</th>
<th align="right">1H’07</th>
<th align="right">Q2’08</th>
<th align="right">Q2’07</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Exploration and production</strong></td>
<td align="right"></td>
<td align="right"></td>
<td align="right"></td>
<td align="right"></td>
</tr>
<tr>
<td>Yuganskneftegaz</td>
<td align="right">1,316</td>
<td align="right">986</td>
<td align="right">749</td>
<td align="right">548</td>
</tr>
<tr>
<td>Vankor</td>
<td align="right">1,098</td>
<td align="right">392</td>
<td align="right">584</td>
<td align="right">254</td>
</tr>
<tr>
<td>Pumeftegaz</td>
<td align="right">294</td>
<td align="right">144</td>
<td align="right">215</td>
<td align="right">93</td>
</tr>
<tr>
<td>Severmaya Neft</td>
<td align="right">91</td>
<td align="right">85</td>
<td align="right">60</td>
<td align="right">46</td>
</tr>
<tr>
<td>Samaraneftegaz</td>
<td align="right">79</td>
<td align="right">-</td>
<td align="right">55</td>
<td align="right">-</td>
</tr>
<tr>
<td>Other upstream</td>
<td align="right">162</td>
<td align="right">133</td>
<td align="right">83</td>
<td align="right">39</td>
</tr>
<tr>
<td><strong>Refining and marketing</strong></td>
<td align="right">556</td>
<td align="right">204</td>
<td align="right">395</td>
<td align="right">99</td>
</tr>
<tr>
<td>OJSC NK Rosneft</td>
<td align="right">102</td>
<td align="right">54</td>
<td align="right">85</td>
<td align="right">7</td>
</tr>
<tr>
<td>Tuapse Refinery</td>
<td align="right">84</td>
<td align="right">30</td>
<td align="right">55</td>
<td align="right">16</td>
</tr>
<tr>
<td>Komsomolsk Refinery</td>
<td align="right">28</td>
<td align="right">32</td>
<td align="right">19</td>
<td align="right">25</td>
</tr>
<tr>
<td>Purchased Refineries</td>
<td align="right">145</td>
<td align="right">-</td>
<td align="right">111</td>
<td align="right">-</td>
</tr>
<tr>
<td>Marketing Business Units and Other downstream</td>
<td align="right">197</td>
<td align="right">88</td>
<td align="right">125</td>
<td align="right">51</td>
</tr>
<tr>
<td>Other</td>
<td align="right">204</td>
<td align="right">28</td>
<td align="right">151</td>
<td align="right">19</td>
</tr>
<tr>
<td><strong>Sub Total</strong></td>
<td align="right">3,800</td>
<td align="right">1,972</td>
<td align="right">2,292</td>
<td align="right">1,098</td>
</tr>
<tr>
<td><strong>Construction materials (Vankomeft, Yuganskneftegaz, etc.)</strong></td>
<td align="right">447</td>
<td align="right">316</td>
<td align="right">206</td>
<td align="right">158</td>
</tr>
<tr>
<td><strong>Total Capital Expenditures</strong></td>
<td align="right">4,247</td>
<td align="right">2,288</td>
<td align="right">2,498</td>
<td align="right">1,256</td>
</tr>
<tr>
<td><strong>License purchase</strong></td>
<td align="right">47</td>
<td align="right">5</td>
<td align="right">38</td>
<td align="right">5</td>
</tr>
<tr>
<td><strong>E&amp;P capital expenditures per barrel produced, USD/bbl</strong></td>
<td align="right">8.64</td>
<td align="right">5.45</td>
<td align="right">9.94</td>
<td align="right">5.72</td>
</tr>
</tbody>
</table>

1. Includes Krasnodarneftegaz, Stavropolneftegaz, Sakhalinnorneftegaz, Grozneftegaz, Sakhalin-1 etc.
2. The growth is due to advances for the gas-turbine equipment.
3. Mainly companies providing processing and storage services.
Net Debt Reconciliation

USD mln

<table>
<thead>
<tr>
<th></th>
<th>Net Debt as of March 31, 2008</th>
<th>Operating Cash Flow</th>
<th>CAPEX (including materials acquired)</th>
<th>Other (including cash deposits)</th>
<th>Cash Deposits for Debt Settlement</th>
<th>Adjusted Net Debt as of June 30, 2008</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>23,575</td>
<td>(4,873)</td>
<td>2,498</td>
<td>1,527*</td>
<td>(1,291)</td>
<td>21,436</td>
</tr>
</tbody>
</table>

Adjusted Net debt to annualized EBITDA ratio decreased to 0.9 in Q2’08

* Including cash deposits of USD 1,291 mln (reflected as short-term investments as they are placed for more than 3 months) that will be used for debt settlement and that are placed till debt maturity.
Appendix
1. Rosneft EBITDA, USD mln
   - Q1'07: 1,776
   - Q2'07: 3,581
   - Q3'07: 4,054
   - Q4'07: 5,084
   - Q1'08: 4,698
   - Q2'08: 7,052

2. Average crude export duty paid*, USD/bbl
   - Q1'07: 21.7
   - Q2'07: 19.8
   - Q3'07: 26.3
   - Q4'07: 30.8
   - Q1'08: 36.3
   - Q2'08: 45.7

3. Normalized crude export duty, USD/bbl
   - Q1'07: 20.6
   - Q2'07: 26.9
   - Q3'07: 30.0
   - Q4'07: 38.1
   - Q1'08: 43.2
   - Q2'08: 57.0

4. Crude export duty lag = (3-2)*volume, USD mln
   - Q1'07: (111)
   - Q2'07: 777
   - Q3'07: 396
   - Q4'07: 825
   - Q1'08: 655
   - Q2'08: 1,158

5. Average product export duty paid*, USD/tonne
   - Q1'07: 104.3
   - Q2'07: 91.4
   - Q3'07: 119.5
   - Q4'07: 144.2
   - Q1'08: 161.9
   - Q2'08: 181.3

6. Normalized product export duty, USD/tonne
   - Q1'07: 96.2
   - Q2'07: 123.2
   - Q3'07: 142.8
   - Q4'07: 171.6
   - Q1'08: 190.2
   - Q2'08: 240.3

7. Product export duty lag = (6-5)*volume, USD mln
   - Q1'07: (28)
   - Q2'07: 122
   - Q3'07: 135
   - Q4'07: 165
   - Q1'08: 180
   - Q2'08: 372

8. Total export duty lag effect = 4+7
   - Q1'07: (139)
   - Q2'07: 899
   - Q3'07: 531
   - Q4'07: 990
   - Q1'08: 835
   - Q2'08: 1,530

9. Normalized EBITDA = 1-8
   - Q1'07: 1,915
   - Q2'07: 2,682
   - Q3'07: 3,523
   - Q4'07: 4,094
   - Q1'08: 3,863
   - Q2'08: 5,522

* Average export duty paid is lower than the duty set by the Russian government because exports to some CIS countries and exports of Sakhalin-1 crude are not taxed.
## Adjustments to Net Income and EBITDA

<table>
<thead>
<tr>
<th>USD mln</th>
<th>Q2’08</th>
<th>Q2’07</th>
<th>1H’08</th>
<th>1H’07</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>4,312</td>
<td>7,655</td>
<td>6,876</td>
<td>8,013</td>
</tr>
<tr>
<td><strong>YNG tax penalties and fines</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>-</td>
<td>67</td>
<td>-</td>
<td>399</td>
</tr>
<tr>
<td><strong>Gain from Yukos debt (net of tax effect)</strong></td>
<td></td>
<td>(6,019)</td>
<td>-</td>
<td>(6,019)</td>
</tr>
<tr>
<td><strong>Adjusted Net income</strong></td>
<td>4,312</td>
<td>1,703</td>
<td>6,876</td>
<td>2,393</td>
</tr>
<tr>
<td><strong>EBITDA</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>7,052</td>
<td>3,536</td>
<td>11,750</td>
<td>4,980</td>
</tr>
<tr>
<td><strong>Accrual of YNG tax penalties and fines</strong></td>
<td></td>
<td>45</td>
<td>-</td>
<td>342</td>
</tr>
<tr>
<td><strong>Adjusted EBITDA</strong></td>
<td>7,052</td>
<td>3,581</td>
<td>11,750</td>
<td>5,322</td>
</tr>
</tbody>
</table>
In 2008, Rosneft continues to efficiently manage its capital structure:

- Credit rating upgrade by S&P
- Investment grade rating from all the three major agencies
- Successful debt refinancing and reduction of weighted average cost of debt
- Strict observance of covenants
Gas Production Reconciliation: 1H'08 vs 1H'07

Production decrease at Purneftegaz fields to reduce flaring - minor influence on gas sales volumes

* Production by Samaraneftegaz, Tomskneft and VSNK from the date of acquisition in May 2007 to the end of June 2007.

** 50% share in Tomskneft production.